

esentire®

FINANCIAL CRIME PREVENTION The Human Factor

February 23rd 2017

WE DETECT THE CYBER THREATS THAT OTHER TECHNOLOGIES MISS

FOUNDED

2001

CUSTOMERS

600+

EMPLOYEES

290

esentire[®]

PROVEN

CYBERSECURITY

FOR MID-SIZED ENTERPRISE



YOY GROWTH

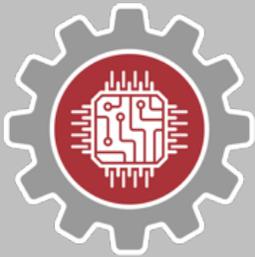
60%

CUSTOMER RETENTION

97%

CLIENT AUM PROTECTED

\$3.2T



CAMBRIDGE

NEW YORK

LONDON

CORK

THREAT ACTORS



Characteristics of Insiders @ Risk of Becoming A Threat

- » Introversion
- » Greed/Financial Need
- » Vulnerability to Blackmail
- » Compulsive and Destructive Behaviour
- » Rebellious, Passive-Aggressive Behaviour
- » Ethical “Flexibility”
- » Reduced Loyalty
- » Entitlement/Narcissism (Exaggerated Self-Image)

Characteristics of Insiders @ Risk of Becoming A Threat

- » Tendency to minimize mistakes or faults
- » Inability to assume responsibility for their actions
- » Intolerance of criticism
- » Self-perceived value exceeds performance
- » Lack of empathy towards others
- » Predisposition towards law enforcement/authority figures
- » Pattern of frustration and disappointment
- » History of managing crises ineffectively

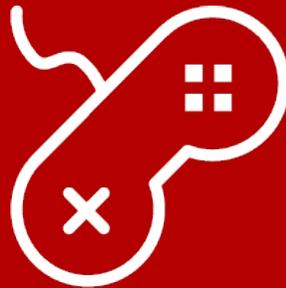
MEANS © MOTIVATION © OPPORTUNITY

ACCESS



EASY ACCESS TO
CYBER WEAPONRY

EASY



MINIMAL CYBER
SKILLS REQUIRED

LUCRATIVE



MOTIVATION
IS HIGH

IMPUNITY



NO NEGATIVE
REPERCUSSIONS

CURRENT CYBER ATTACKS



SPOOFING THE BOSS

BUSINESS EMAIL COMPROMISE (BEC)

1,200 FIRMS  \$179 STOLEN M

\$179M UNITED STATES - \$1.2B WORLDWIDE | SOURCE FBI 2015

\$46.7M

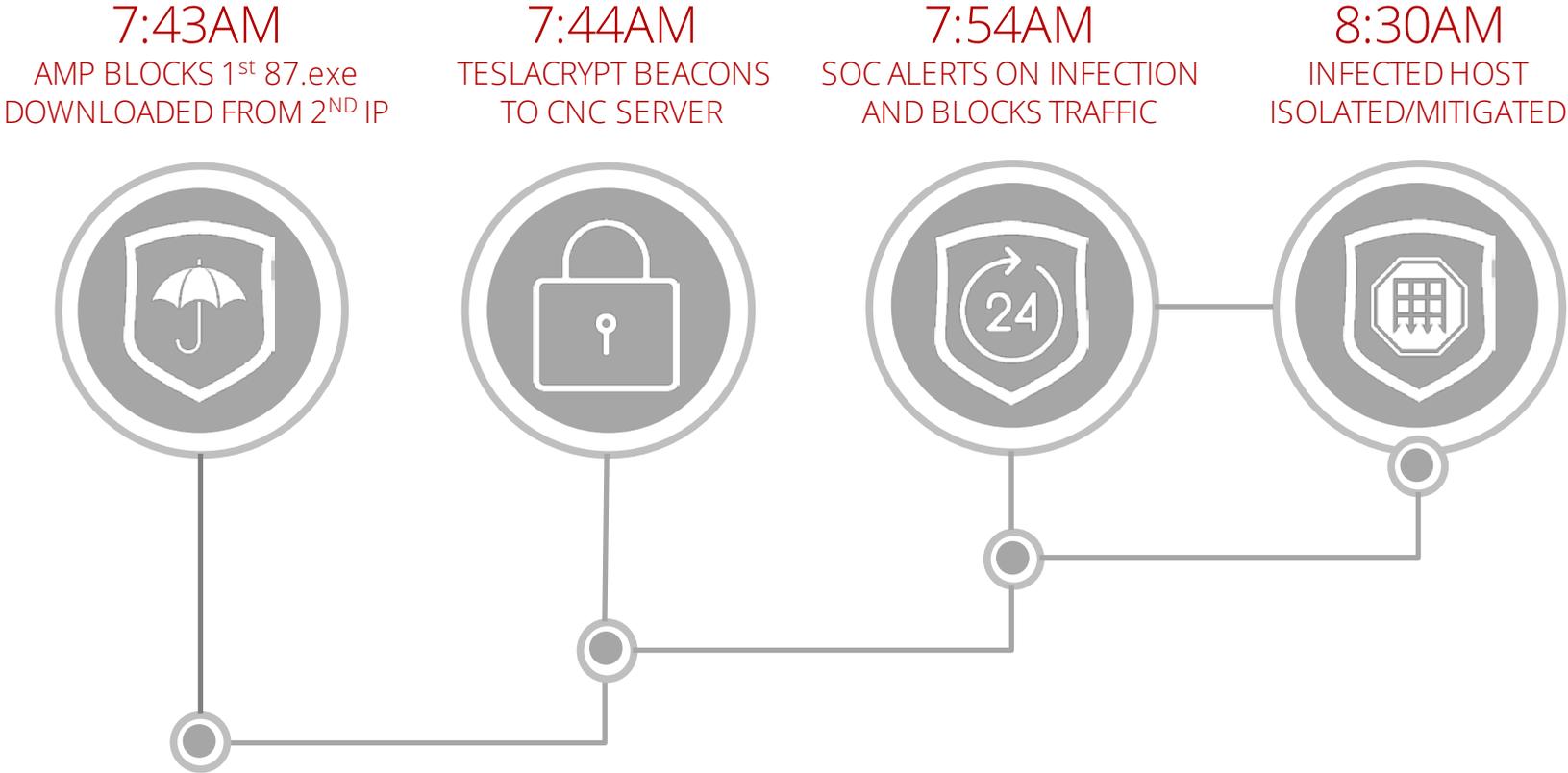
Networking giant, Ubiquiti Networks, based in California

\$17.2M

Stolen from an 800-employee Commodity Trading firm. Wired money in installments to a bank in China.



RANSOMWARE



LAW FIRM



**DENIAL
OF SERVICE
CASE FILE SHARE**

Ransomware Failure Vectors: Technical, Process/Policy, Training

- The firm's upstream email (SMTP) provider did not scan attachments for malicious content.
- The firm's next-generation firewall did not identify the attachment as malicious (or questionable) content.
- The firm's local email system (e.g. Microsoft Exchange) did not scan attachments for malicious content.
- The end user was not sufficiently trained to identify a phishing email (with malicious content).
- The user's workstation (or mobile device) did not flag the malicious content (through anti-virus or other endpoint protection methodology).
- If the delivery vector was a macro hidden within an Office document (the most common delivery method), macros were enabled within Office (or the user was enticed to enable them manually).
- The user's workstation did not have restrictions placed on the execution of downloaded content.
- The firm's next-generation firewall and/or Intrusion Prevention system did not recognize and/or block the command-and-control traffic (including key generation) of the malicious code (particularly important if the remote IP addresses were previously known to be bad).
- The firm did not detect (through filesystem analysis) that a specific user was modifying a large number of files rapidly.
- Depending on how many files were affected by the infected endpoint, it is a possibility that the end user had more access than they necessarily needed to execute their job.
- During the restore process, some newer files might have been not backed up due to a gap in backup rigor.

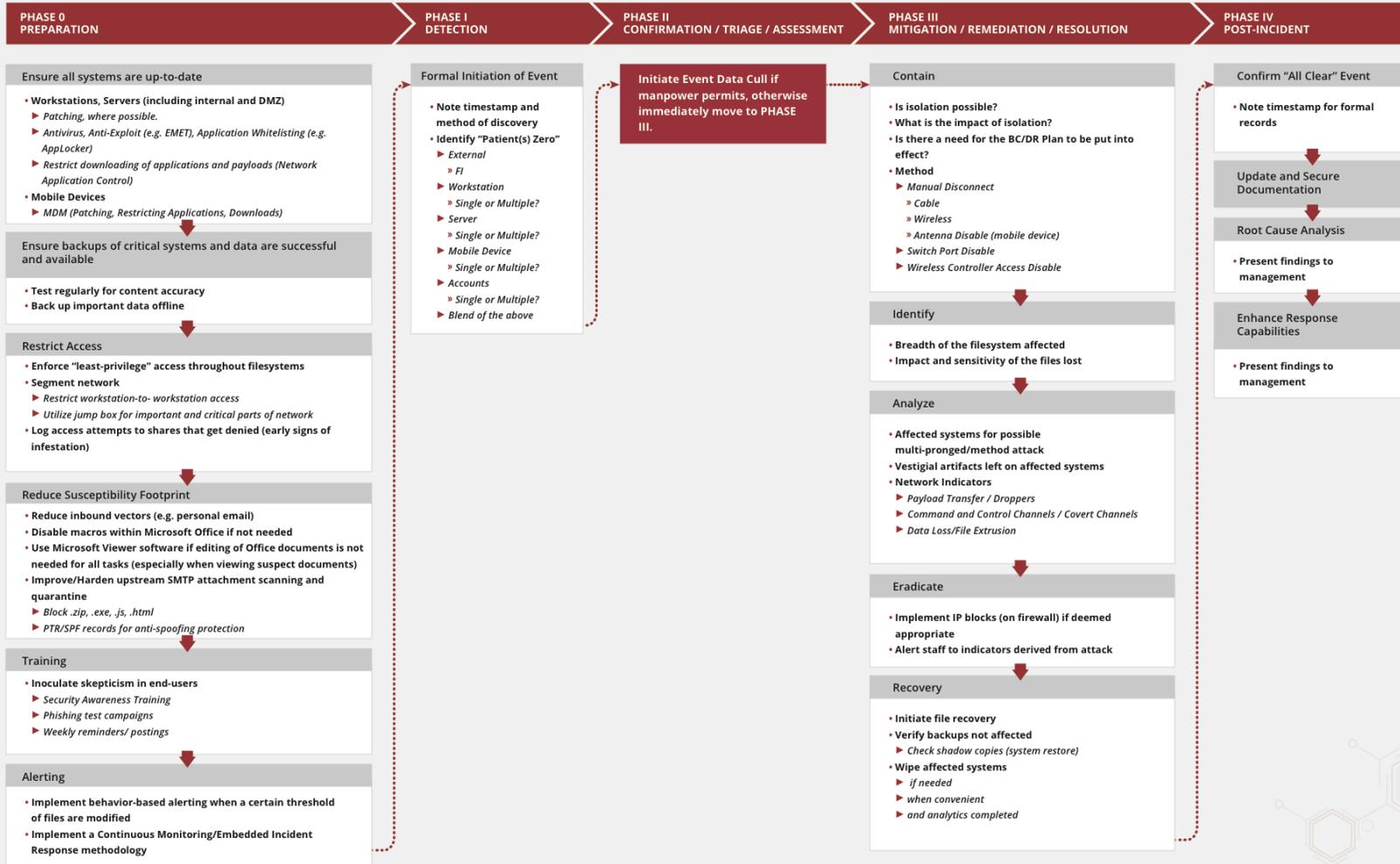
“Am I doing enough to stop ransomware?”

eSentire Cybersecurity Response
Ransomware Defense Matrix



Human (Wetware) Defense Mechanisms

Minimum	Intermediate	Advanced
<ul style="list-style-type: none">✓ Staff training to aid in the proactive detection of malicious content (online, videos, posters).✓ Annual phishing testing performed for employees.✓ Create Incident Response plans to prepare for an eventual incident.	<ul style="list-style-type: none">✓ Monthly phishing testing performed for employees.✓ Quarterly review of Incident Response plans.✓ Investigate a Continuous Monitoring/embedded Incident Response methodology.	<ul style="list-style-type: none">✓ Regular micro-training (daily) to ensure ongoing mindshare in defending against malicious content.





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KINGFISHER CAMPAIGNS



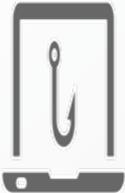
ALBACORE

Multi-Phase campaign
PHISHED the CSO



CATFISH

Apple iOS campaign
Free Pencil from iTunes



ROCK FISH

ADP Template Campaign
Mimicked attack we detected



RED SNAPPER

UBER campaign
Reported fraudulent use

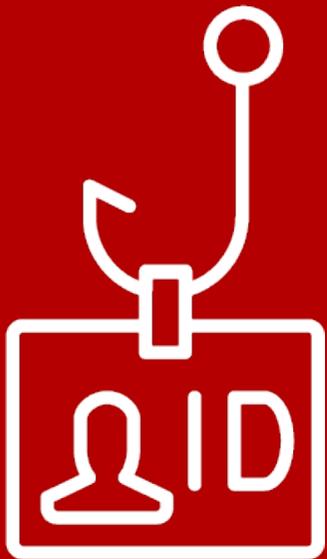
20% PHISH SUCCESS

PHISHING CAMPAIGN STATISTICS



	Avg Total Recipients	Avg % Click	Avg % Phish	Avg % Open	Avg Total Events
All Time	130.30	18.26%	9.38%	19.80%	347.20
2016	123.48	18.80%	9.62%	20.56%	363.84
2015	82.00	17.32%	8.91%	19.25%	317.26
Campaign Types ▼	# of Times Used	Avg % Click	Avg % Phish	Avg % Attach	
ADP	15	25.28%	11.79%		
Air Canada	1	6.56%	0.00%		
Amazon	10	21.07%	5.98%		
AmEx	1	0.00%	0.00%		
Apple	2	19.59%	11.25%		
Attachment	1			31.25%	
Background Check	1	0.00%	0.00%		
Benefits	9	18.62%	9.19%	7.55%	

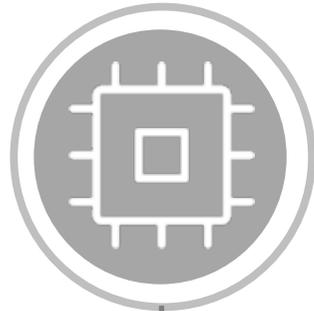
**\$1.9M
STOLEN**



**PHISHING
CAMPAIGN**

CREDENTIAL HARVESTING

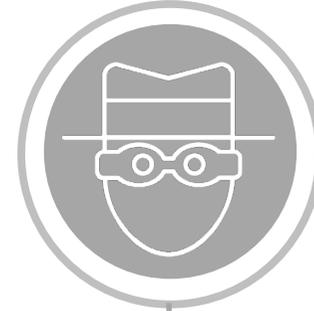
TECH FIRM
LANDS \$10M
VC FUNDING



ANNOUNCE
EXECUTIVES NAMED
IN RELEASE



INFILTRATE
CRIMINALS PHISH
CEO & CFO CREDENTIALS



EXFILTRATE
CRIMINALS TRANSFER
FUNDS OFFSHORE



IM



FUND

TARGETED ATTACK

TARGET
SENT EMAIL WITH
INFECTED ATTACHMENT



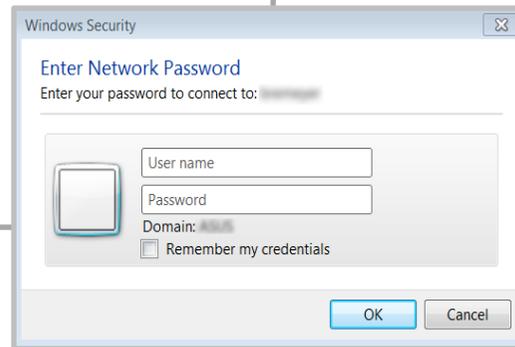
INFILTRATE
FAKE LOG IN
CAPTURED CREDENTIALS



EXPAND
INFECTED EMAIL SENT FROM
COMPROMISED ACCOUNT



BLOCKED
ESSENTIRE DETECTED
AND REPORTED ATTACK



PUMP



DUMP

SYSTEMIC VULNERABILITIES

BANK
CLIENT RECORDS STOLEN
FROM BOSTON FIRM



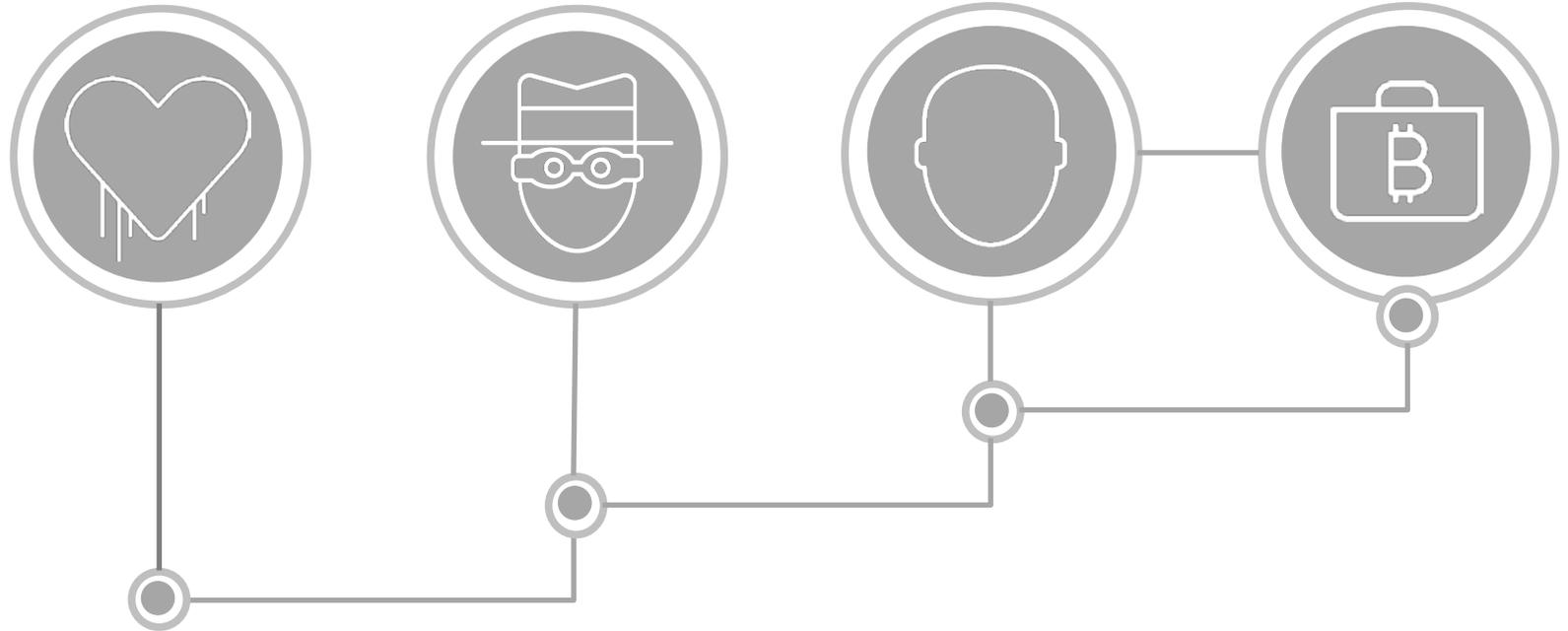
SIX FIRMS
INFILTRATED--USED
TO MAKE STOCK BUYS



SOCIAL ENG.
INVESTORS AND MAKE
RECOMMENDATIONS



PUMP/DUMP
HACKERS SOLD STOCKS
AT HIGHER PRICE



DISCOVERED CRIME RING

CSI



CYBER

COLD CASE
SOC ANALYST
DISCOVERED CNC TRAFFIC



FORENSICS
TRACKED HACKER
THROUGH CELLPHONE



EVIDENCE
COLLECTED
STOLEN DATA



LAW
TURNED OVER EVIDENCE
TO LAW ENFORCEMENT



Information Security Event Scenarios (aka “The Dirty Dozen”)

- » Malware Compromise
 - » Ransomware Attack
- » Social Engineering
 - » Business Email Compromise
- » Infrastructure Outage (Internal)
- » Local Access Without Authorization (Non-Malware)
- » Remote Access Without Authorization
- » Lost/Stolen Devices
- » Inappropriate Behavior (Internal)
- » Cloud Service Access Without Authorization
- » Data Loss/Extrusion (Internal)
- » Direct Financial Loss
- » Denial of Service (External)
- » Physical Breach

eSentire Security Procedures
Pragmatic Security Event Management

esentire®

Four Phases of Event Management Team Operations

Phase 1
Detection, Event Acknowledgement and Initiation

- Conduct initial assessment to determine event's nature, scope, and severity.
- Pass notifications to the appropriate individuals, organizations and agencies.
- Activate Event Management Response Team and initiate an assessment of the incident.
- Gather information continually; keep accurate records throughout the process.

Phase 2
Preparation

- If sufficient advance warning is given, it may be possible to prepare for a declared incident.
- Event Management Team members assemble in accordance with plan.

Phase 3
Deployment of Personnel

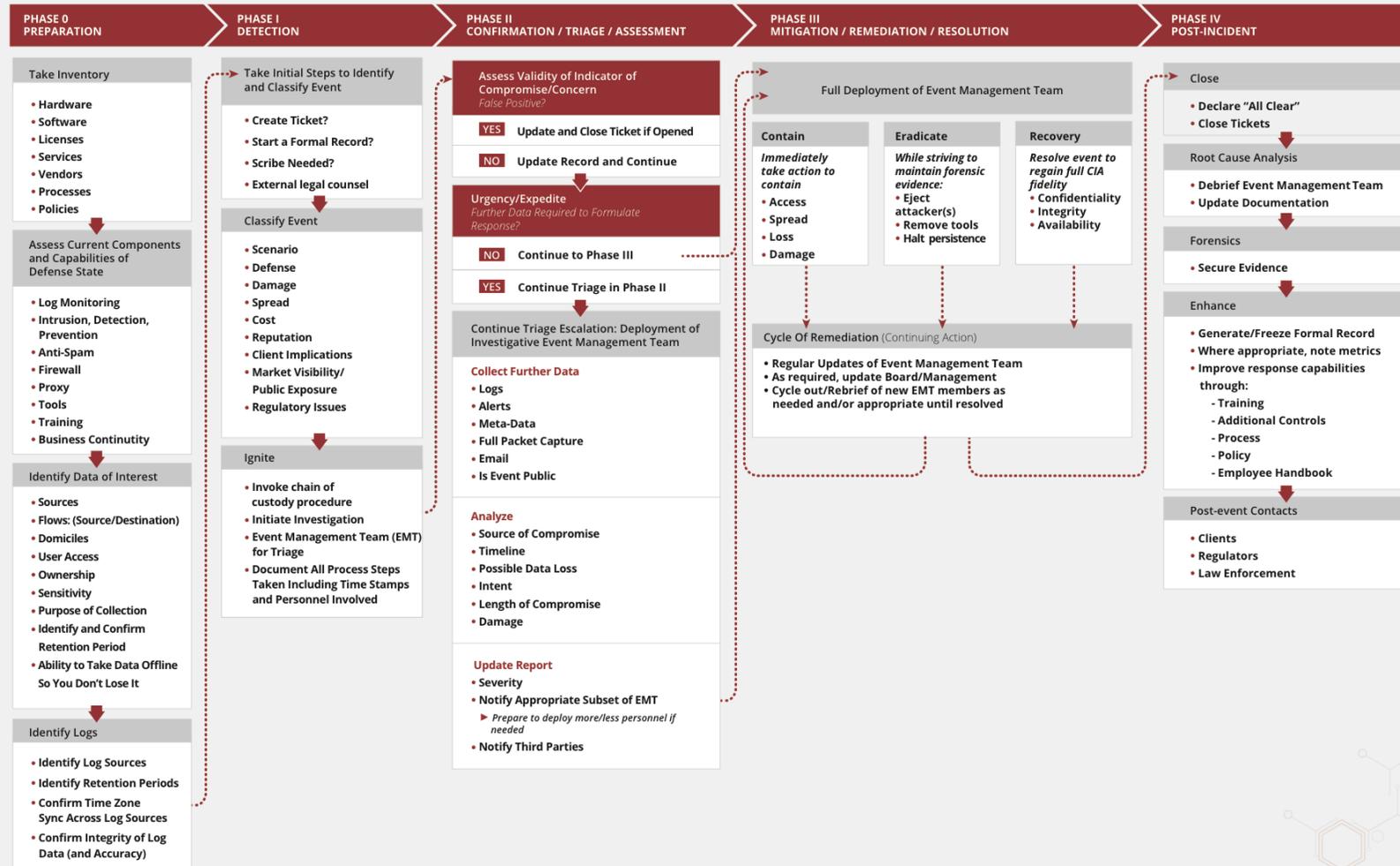
- Senior Event Management Team members determine...
- Event Management Team members determine...

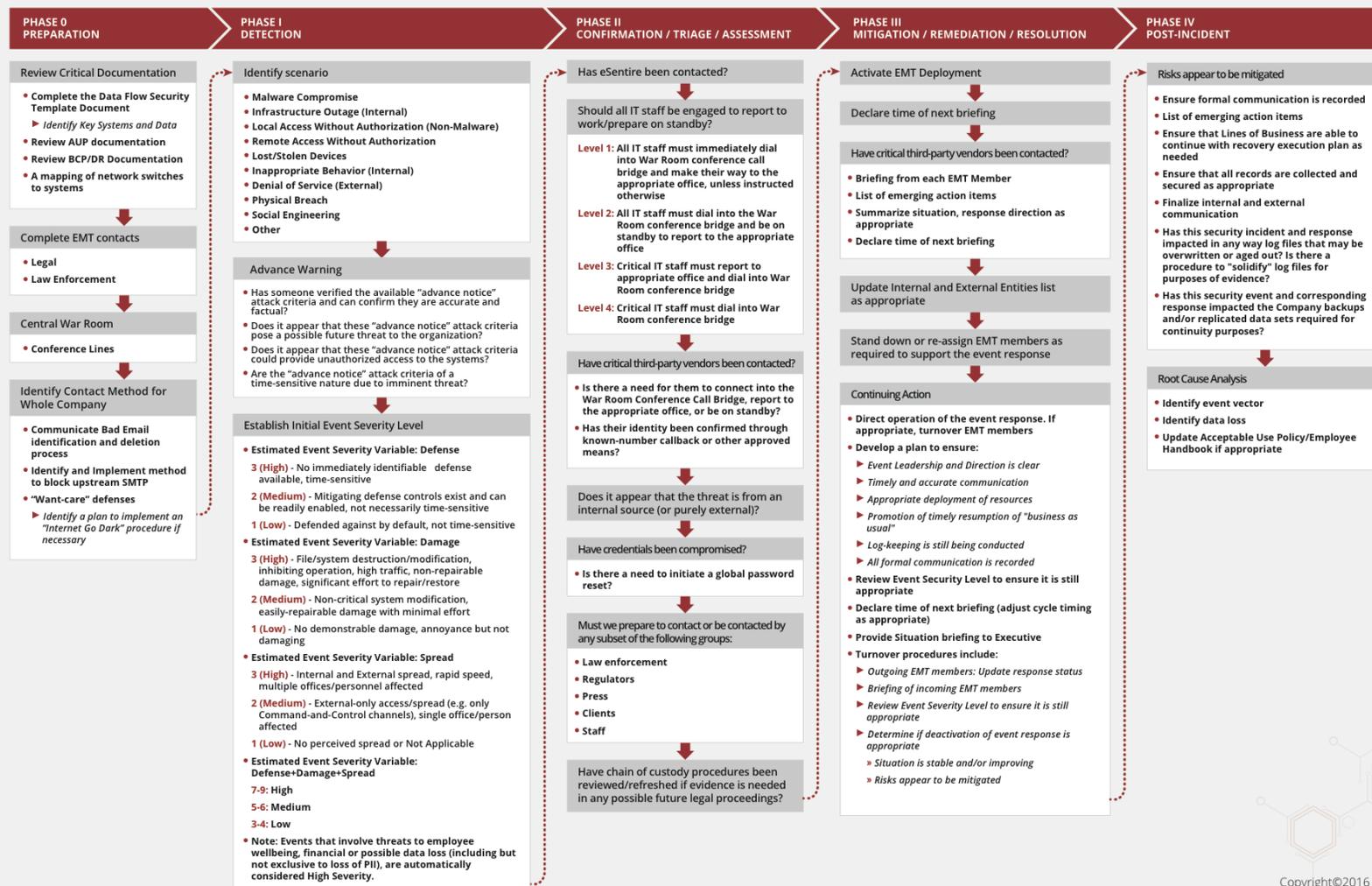
Board of Directors Representative

Name	
Title	
Phone 1	
Phone 2: Escalation 1	
Phone 3: Escalation 2	
Email	
SMS	

External Finance Contact 1

Name	
Title	
Phone 1	
Phone 2: Escalation 1	
Phone 3: Escalation 2	
Email	





Top-level Regulatory Focus



ASSETS

Do you know what data you have?



REGULATORS

Do you know what legislation governs the data you have?



THREAT ACTORS

Do you know what cyber threats are targeting your firm?



PROTECTION

How are you defending your firm from cyber threats?



RISKS

Do you know what access risks exist?



REPORTING

Can you demonstrate your cybersecurity claims?