



Thursday 20th May at 10.30-11.30am

## Webinar



“Preparing for success in cyber-attack detection and response: Stories from the front line”



Sequel is an innovative pioneer in software for the complex & specialty (re)insurance markets.

Global customers use Sequel solutions to underpin core workflows across the insurance value chain, providing them with modern, functionally rich and easily configurable systems which help them gain competitive advantage.

Sequel is part of the Verisk Analytics group

<b>1993</b>	<b>400+</b>	<b>25+</b>	<b>100+</b>
Year Founded	Employees	Countries	Clients



**Jerry Adley**  
Training Consultant  
Sequel Business Solutions



# TODAY'S SPEAKERS



**Tony Smith**  
**(Host)**



**Matthew Lawrence**  
**(Special Guest)**

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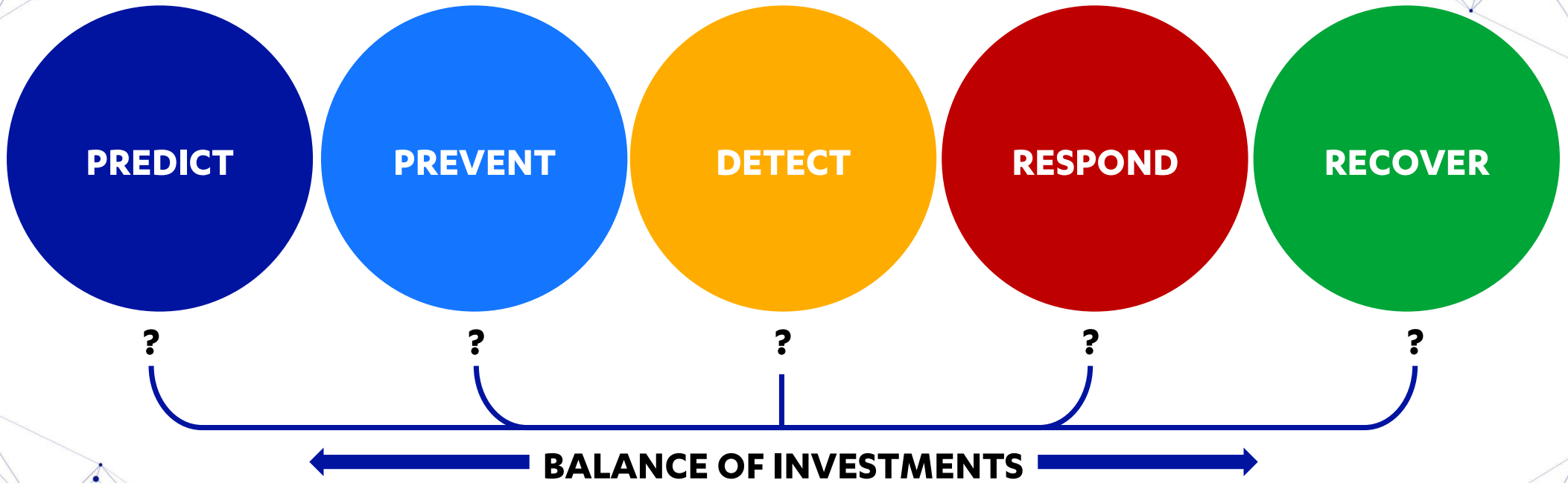


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# SECURITY CONTINUUM



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**“50% of companies will  
adopt Managed  
Detection and  
Response (MDR) services by 2025”**

**Gartner**<sup>®</sup>

*Source: Gartner Market Guide for MDR, Sep 2020*

# THE POWER OF DETERRENENTS

COMPROMISE IS INEVITABLE...



# THE POWER OF DETERRENENTS



... SO MAKE IT AS DIFFICULT AS POSSIBLE



# BREACH IMPACT FUNDAMENTALS

**DON'T PANIC!**



## Cyber crisis memory aid

**Discipline** : Operations, Legal and Communications are the essential functions in a crisis. Keep the crisis team as small as possible, clarify roles and escalation routes, and empower it.

**Objectivity** : appoint someone to collect and retain key IT system log data and be the single source of verified facts upon which decisions are made.

**Noise** : don't be distracted by hearsay and rumours. Deal in facts only. Control the news

**Triple check** : never communicate until you are certain of the facts.

**Probe** : have a tyre-kicker – someone to challenge and counter 'sheep-thinking'.

**Alternatives** : avoid wishful thinking. Ask yourself if there is an alternative answer

**Notify**: communicate openly with all stakeholders and demonstrate to victims that you care about their plight.

**Intent** : activate pre-agreed incident response support and customer protection. Show that you are committed to preventing a recurrence of the crisis.

**Coverage** : contact your insurer to familiarise yourself with the coverage you have. This is an important input to the crisis management decisions that you will have to make.

**SPEED**

**VISIBILITY**

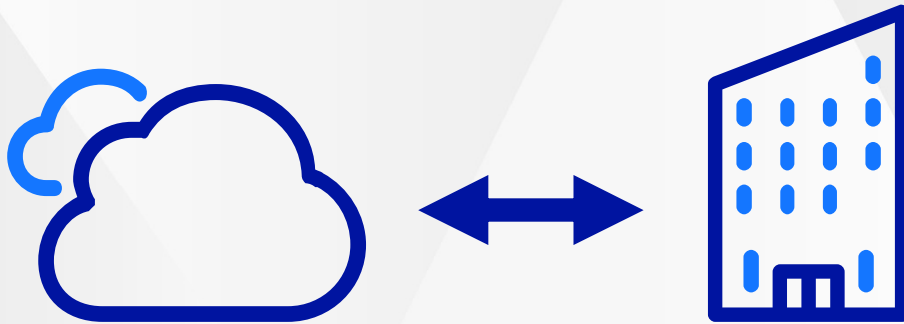
**EXPERTISE**

**TAKE EARLY  
ACTION**

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# HEADS IN THE CLOUD

📶 Across all sectors, there are  
**different levels of cloud adoption**



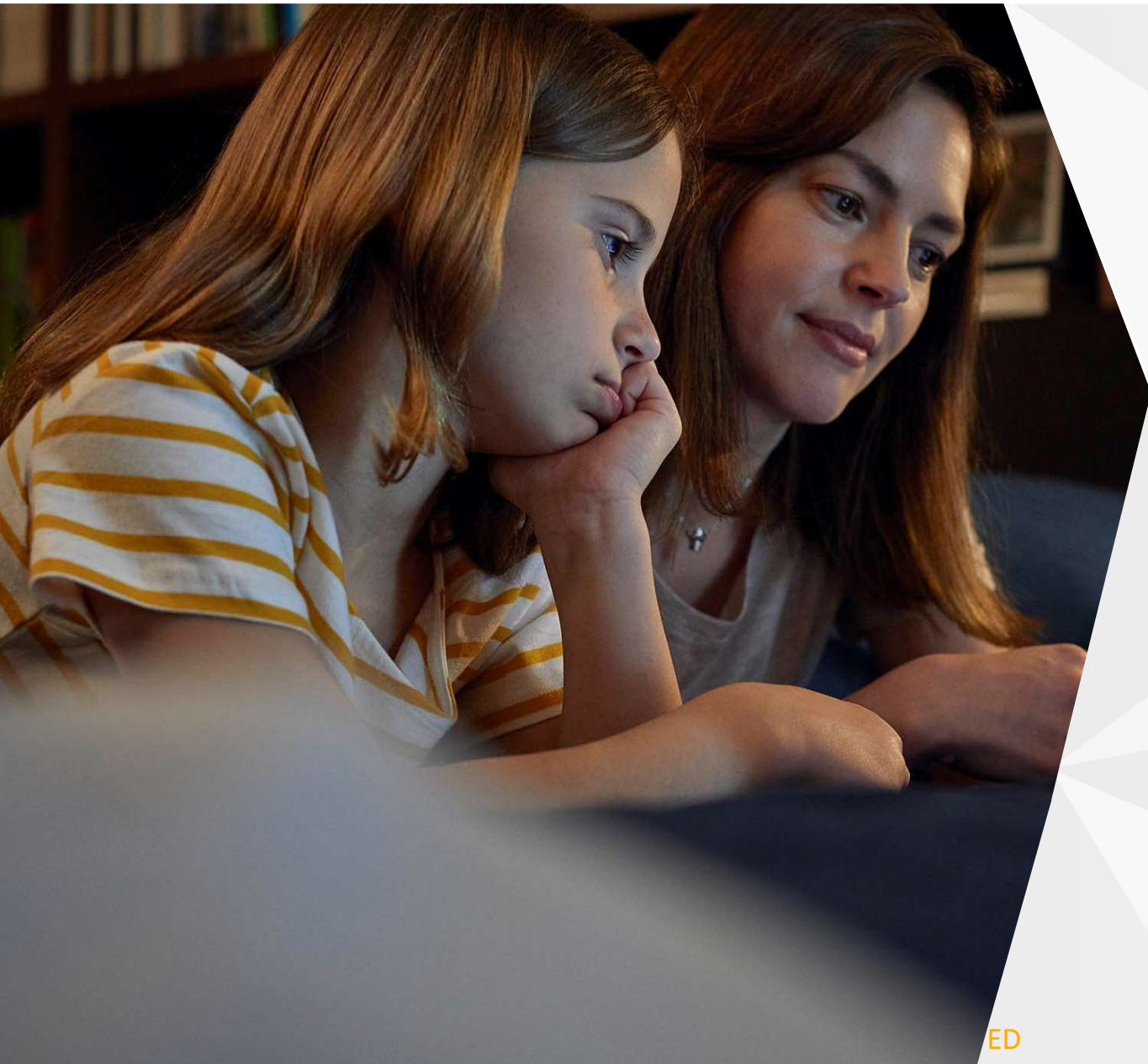
📶 **Mis-configuration** contributes to the biggest security challenge right now.

**Carnegie Group on Cloud Security :**

<https://carnegieendowment.org/2020/08/31/cloud-security-primer-for-policymakers-pub-82597>

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# **CYBER SECURITY AFFECTS US ALL**

ED



# QUESTIONS



**Tony Smith**

**(Tony.Smith@F-Secure.com)**



**Matthew Lawrence**

**(Matthew.Lawrence@F-Secure.com)**

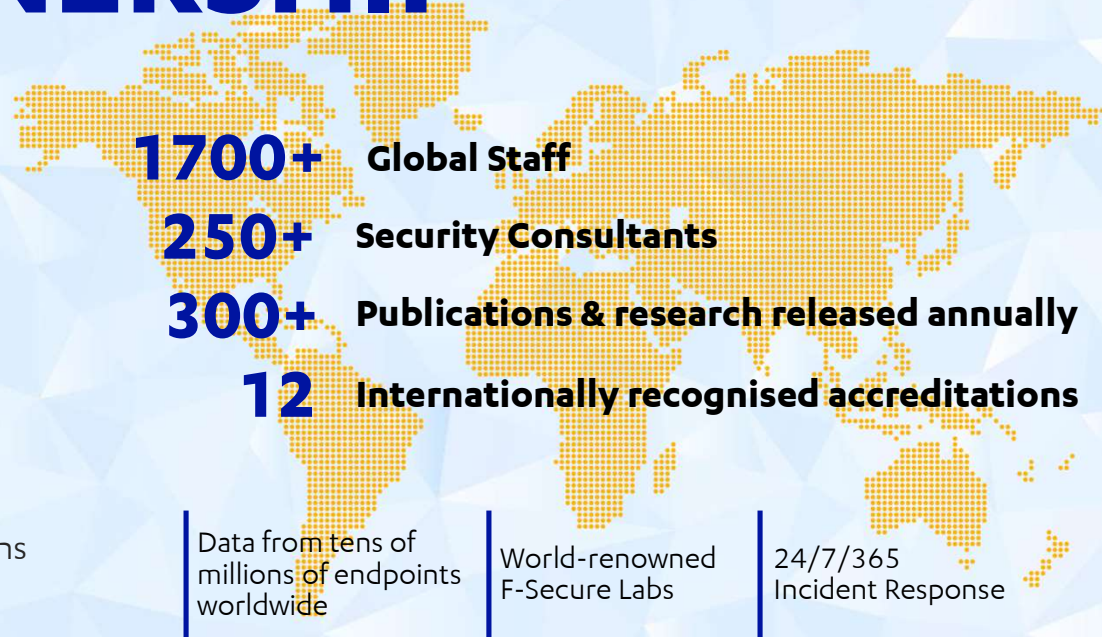
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# F-SECURE: GLOBALLY TRUSTED SECURITY PARTNERSHIP



TO CUSTOMERS AND LAW ENFORCEMENT ALIKE

- 📶 Largest single source of security services and detection & response solutions in Europe
- 📶 Listed on NASDAQ OMX Helsinki, operating in 100+ countries, 1700 Fellows
- 📶 Collaborating with Interpol and over 70 industry actors, in more European cyber crime investigations than any other company
- 📶 Providing proven solutions for > 100,000 businesses and tens of millions of consumers



> 30 YEARS

Consumer Protection

Corporate Endpoint and Cloud Protection

Vulnerability Management

Managed Detection & Response

Cyber Security Consulting & Incident Response



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